

# PowerLines

The Ultimate Consultant Business Report



## IGPC and iNIKU Assist You in Finding Work & Clients

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EXECUTIVE DIRECTOR IGPC

Dear Members, Fellow Consultants:  
"Business more than any other occupation, is a continual dealing with the future; it is a continual calculation, and instinctive exercise in foresight"—this quote by Henry R. Luce has always been one of the maxims of my work here at IGPC.

Negotiating new member benefits is an example that fits nicely into this category. For more than a year we have struggled to finalize a deal that will give YOU as a member of IGPC — **FREE** access to one of the best internet based client/project databases available today. In short: Our partner iNiku.com is a business portal offering support for your virtual workplace, access to value-added business services, and the opportunity to market your services to a wide range of potential clients. In addition, you'll be able to access a database of project offers that can be searched by keyword.

### *Find work at iNiku.com*

The **iNiku.com Find Work** area lets members market their services and search for projects without leaving the site. You can post a professional profile, search for projects that fit your experience, and search for qualified project team members.

Although iNiku has opened their basic level

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## IGPC and Niku Corporation Announce Partnership

*Get ready to do your job faster  
and better than ever before!*

Thanks to the partnership recently reached between IGPC and Niku Corporation, you can now become a premium-level member of the iNiku.com business portal for free. This service normally costs \$19.95 a month. IGPC members will receive a special log-in code that automatically upgrades their sign-up to a **PREMIUM LEVEL**.

Niku Corporation is the leading provider of professional services automation (software and services), which brings the same kind of internal streamlining to professional service businesses as those businesses routinely recommend for their clients. As a Premium-level subscriber, you will be able to use all the basic-level membership features **PLUS**:

► Search or browse iNIKU's extensive database of professional member profiles using a powerful search engine. If you are in need of building your team of professional colleagues, this feature allows you to search for professionals with the specific skills, education, certifications, goals, etc., you need.

► Take advantage of the entire iNiku.com 'Magazine'. This area of the site will contain research reports, industry forecasts, evaluations, and case studies by leading research

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